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## Cardiovascular

### Cardiac Rehab Telemetry Systems

**Cardiac Rhythm Management** (*Heart Failure Devices & Leads, Implantable Cardioverter Defibrillators & Leads, Pacemakers & Leads*)

### Cardiac Rhythm Management - Pacemakers and Leads

#### Coronary Stents -Drug Eluting

**Coronary Stents -Non-Drug Eluting** (*Stainless Steel, Cobalt Alloy, Non-Metallic Absorbable, etc.*)

**Diagnostic & Interventional Cardiology Products** (*PTCA Balloons, plaque modification devices, diagnostic catheters, fluid management, guide catheters, guide wires, sheaths and accessories, inflation devices, angioplasty accessories, embolization protection devices*)

**Diagnostic & Interventional Radiology Products** (*PTA Balloons, invasive procedure contrast & fluid delivery supplies, plaque modification devices, diagnostic catheters, fluid mgt, guide catheters, guide wires, steerable guidewires, sheaths&accessories, inflation devices, angioplasty accessories, stopcocks, special procedure devices {nonvascular}, embolization implants, embolization protection devices, custom products, other*)

**Electrophysiology Products (Diagnostic and Therapeutic)** (*Ablation catheters, FR Generators, Cryo-ablation generators.*)

### Electrophysiology Recording Equipment, Stimulation Equipment, and Catheters

#### Endovascular Aortic Repair

#### Endovascular treatment of Varicose veins

#### Endovenous Therapy

**EP 3D Mapping Systems** (*Console/system, catheters*)

#### External Cardiac Counter Pulsation

#### External Defibrillator Devices and Accessories

#### Hemostasis Products

**Intra-Aortic Balloon Catheters & Pumps** (*Console/system, accessories*)

#### Intracardiac Septal Occluders

#### Invasive Cardiology Equipment

**Non-invasive Cardiology Monitoring Equipment & Accessories** (*ECG Carts and ECG stress testing systems, ECG data management systems, holter monitors, non-invasive hemodynamic monitoring*)

#### Non-invasive hemodynamic monitor

**Peripheral and Biliary Stents** (*Stainless Steel, Cobalt alloy, non-metallic absorbable, Nitino, etc.*)

**Thrombectomy and Embolectomy Devices & Supplies** (*Mechanical and manual*)

#### Ultra filtration

**Vascular Closure Devices** (*Suture Mediated, collagen type, clotting component type, other mechanical*)

**Vena Cava Filters** (*Removable or Permanent*)

#### Ventricular Assist Devices

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## Clinical Laboratory Services

### **Blood Bank**

- Blood Bank Analyzers, Reagents, Consumables and Service
- Blood Bank Identification Wristbands
- Blood Services Equipment
- Traditional Blood Bank Reagents and Consumables

### **Blood Collection - Phlebotomy**

- Blood Collection and Ancillary Products
- Blood Collection/Processing Equipment
- Blood/Specimen Collection and Ancillary Products
- Safety Phlebotomy Products

### **Blood Gas Analyzers, Reagents, Consumables and Service**

### **Clinical Reference Laboratory Testing Services**

#### **Core Lab**

- Automated Urine Microscopy Analyzers, Reagents, Consumables and Service
- Chemistry Analyzers, Laboratory Automation, Reagents, Consumables and Service
- Hematology Analyzers, Reagents, Consumables and Services
- Hemostasis Analyzers, Reagents, Consumables and Service
- Immunochemistry Analyzers, Laboratory Automation, Reagents, Consumables and Service
- Immunochemistry Analyzers, Reagents, Consumables and Service
- Open Channel Reagents (Chemistry, Immunochemistry)
- Urinalysis Analyzers, Reagents, Consumables and Service

### **Electrophoresis Analyzers, Reagents, Consumables and Service**

### **Flow Cytometry Analyzers, Reagents, Consumables and Service**

### **General Laboratory Products, Equipment and Service**

### **Hemoglobin A1C Analyzers, Reagents, Consumables and Service**

### **Histology & Cytology Instruments, Reagents, Consumables and Service**

### **Laboratory Distribution**

### **Liquid Cytology Analyzers, Reagents, Consumables and Service**

### **Microbiology - Molecular**

- Automated Blood Culture and Mycobacterial Recovery Analyzers, Reagents, Consumables and Service
- Automated Microbial Detection Systems, Reagents, Consumables and Service
- Automated Microbiology Identification and Susceptibility Systems, Reagents, Consumables and Service
- Clinical Laboratory Microscopes
- Manual Microbiology
- Manual Microbiology Media and Reagents
- Molecular Analyzers, Reagents, Consumables and Service

### **Platelet Function Analyzers, Reagents, Consumables and Service**

### **Point of Care**

- Blood Glucose Meters, Reagents, Consumables and Service
- Point of Care Cardiac (& BNP) Analyzers, Reagents, Consumables and Service
- Point of Care Coagulation Devices, Reagents, Consumables and Service
- Point of Care Drugs of Abuse Analyzers, Reagents, Consumables and Service



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## **Clinical Laboratory Services, continued**

**Quality Control Material**

**Rapid Test Kits, Reagents and Consumables**

**Rapid Test Kits, Drug of Abuse**

**Reprocessed Disposables**

**Transfusion/Blood Donor Services, Equipment & Supplies**



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## Continuum of Care

### **Advanced Wound Care**

- Advanced Wound Care – Biosynthetics
- Advanced Wound Care – Hybrid Products
- Advanced Wound Care – Non-specialty
- Advanced Wound Care - Silicone
- Advanced Wound Care - Silver Technology

### **Alternate Site Distribution**

- Home Health/DME
- Long Term Care
- Medical Surgical Distribution

### **Bed Mobility Device**

### **Billing Recovery**

### **Bone Growth Stimulator**

### **Closed Door Pharmacy**

### **Consulting Services -- Physician Office**

### **Credit Card Services**

### **Disposable Vaginal Speculums**

### **Education/Training**

### **Examining Room Furniture**

### **Incontinence Products**

### **Long Term Care Pharmacy Services**

### **Manual/Electrical Evacuation Device**

### **Mobility Aids**

### **Oxygen Concentrators/Portal Oxygen Containers**

### **Payroll Services**

### **Pharmacy Services**

### **Physician & Allied Health Credentialing**

### **Physical Therapy**

### **Rehabilitation Program Management Services**

### **Safety Bath**

### **Skin Breakdown Prevention Products**

### **Suture and Topical Wound Sealant**

### **Telemarketing Services (Call Center Services)**

### **Wound Care Services**

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## Facilities

**Air Filtration Products**

**Clinical Casegoods, Material Handling/Transport**

**Clinical Headwalls**

**Clinical Modular Casework**

**Construction Services** *(Including General Contracting)*

**Distribution of Maintenance, Repair, Operations, (MRO) Supplies and Equipment**

**Document Destruction**

**Document Management**

**Door Hardware & Electronic Security Products**

**Decorative Textiles & Interiors**

**Electrical Components & Accessories** *(Electrical Products, Lamps, and Batteries)*

**Elevators and Escalators** *(Maintenance, Modernization and New Equipment)*

**Energy Efficiency Services**

**Energy Management Services** *(Supply Side Support)*

**Fire/Life Safety/Security Systems and Services**

**Fleet Management Services**

**Flooring: Rubber Floor covering, Carpet, Hard Surface**

**Fleet Cards**

**Handrail, Corner Guards, Wall and Door Protection**

**High Density Mobile Storage & Shelving Systems**

**High Level Disinfectant Reprocessing**

**HVAC Equipment and Services** *(Chilled Water Systems)*

**Ice Makers & Dispensers** *(Manufacturers Only)*

**Infant Security Systems**

**Lab Furniture & Accessories**

**Lamps & Ballasts** *(Manufacturers Only)*

**Medical Gas Pipeline Equipment Service & Accessories** *(Manufacturers Only)*

**Medical Waste Disposal Equipment**

**Mobile & Modular Buildings & Trailers**

**MSDS Services**

**Paint and related sundries**

**Parking & Valet Equipment & Services**

**Patient Room Furnishings** *(Bariatric chairs, sleepers, casegoods)*

**Pediatric Furniture & Accessories** *(seating, tables, activity systems, playcenters, casegoods, lighting & accessories)*

**Plumbing Products, Fixtures & Valves**



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## **Facilities, Continued**

**Pneumatic Tube Systems**

**Roofing and Waterproofing Products/Installation**

Roofing Products, Systems and Services

**Security Services**

**Stainless Steel Carts & Equipment**

**Systems Office Furniture, Filing, Seating; Wood casegoods**

**Televisions, Systems and Services**

**Total Building Environment Systems**

**UPS & Power Quality Solutions**

**Variable Frequency Drives**

**Waste Management Products & Services**

**Water Treatment Products, Systems and Services**



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## Food Services

### **Appetizers & Hors D'ouerves**

### **Baby Food**

### **Bakery & Baking Products**

- Bread Dough
- Bread Fresh
- Bread Frozen
- Breakfast Dough & Batters
- Breakfast Frozen RTE
- Cookie Dough
- Cookies Frozen RTE
- Cookies RTE
- Crackers RTE
- Dry Mixes
- Pancakes, Waffles, French Toast Frozen

### **Bases & Gravies**

### **Beef**

- Beef Commodity Fresh
- Beef Commodity Frozen
- Beef Further Processed Frozen
- Beef Processed Fresh
- Cooked Beef Products
- Franks, Sausages, Loaves
- Ground Beef Fresh
- Ground Beef Frozen

### **Beverages, Cold**

- Carbonated Cans & Bottles
- Dry Beverage Mixes
- Fountain Syrups
- Juice Aseptic
- Juice BIB
- Juice Frozen
- Juice Refrigerated
- Tea
- Tomato & Vegetable Juice Drinks
- Water

### **Beverages, Hot**

- Coffee
- Hot Chocolate
- Tea

### **Cereals**

- Cereals, Cold
- Cereals, Hot

### **Cheese**

### **Chicken**

- Chicken, Commodity
- Chicken, Fresh
- Chicken, Frozen
- Chicken, Processed

### **Condiments, PC**

- Artificial Sweeteners
- Ketchup, Mustard, Mayo
- Sugar

### **Contracted Services**



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## Food Services, Continued

### Dairy Products – Non Cheese

- Butter
- Creamers
- Fluid Milk
- Ice Cream
- Other Dairy
- Toppings

### Desserts

- Cakes & Pies
- Mixes Dry
- RTS Pudding & Gelatins
- Yogurt – Single Serve
- Yogurt Frozen

### Dietetic

#### Disposables

- Bags
- Beaded Foam Products
- Caps
- Checks
- Cups & Lids
- Diet Kits
- Disposables, Other
- Flatware
- Gloves
- Hairnets
- Napkins, Colored
- Napkins, Dispensed
- Pates & Bowls
- Straws
- Towelettes
- Tray Covers
- Wipes
- Wraps, Film
- Wraps, Foil
- Wraps, Sandwich

#### Distribution, Broadline

#### Distribution, Center of the Plate

#### Distribution, Equipment & Supply

#### Distribution, Product

#### Distribution, Specialty

### Eggs

- Processed Eggs Frozen
- Shell Eggs



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## Food Services, Continued

### Entrees

- Ethnic
- Pizza
- RTU BBQ

### Equipment

- Heavy
- Light, Tabletop

### Fats, Shortenings & Oils

### Food Products, Miscellaneous

### Foodservice Equipment Repair

### Fruits – Canned, Dried, Frozen

- Applesauce, PC
- Canned
- Dried
- Frozen

### Fruits – Fresh

### Jams, Jellies & Spreads

### Lamb

### Margarines, Spreads, Butter Blends

### Meat, Misc.

### Meatless/ Vegetarian

### Medical Nutritional Products

- Dysphagia Products
- Enterals
- Feeding Tubes
- Fortified Modified Drinks
- Fortified Modified Foods
- Pediatric Formulas
- Pumps, Sets, Devices

### Nationally Branded Coffee Concepts

### Nuts

### Pasta, Dry

### Pasta, Frozen

### Pork

- Bacon
- Franks, Sausages, Loaves
- Pork, Other
- Sausage, Breakfast

### Portion Packs

### Potatoes

- Dehydrated
- Frozen Processed
- Refrigerated

### Produce, Fresh

- Commodity



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Further Processed

## Food Services, Continued

### Rice

### Salad Dressing, Mayonnaise

### Salads, Prepared

- Fruit Salad
- Salads, Other

### Sauces

### Seafood, Canned

- Clams
- Tuna
- Other

### Seafood, Fresh

- Flatfish/Finfish, Fresh
- Shellfish, Fresh

### Seafood, Frozen

- Flatfish/Finfish, Frozen
- Shellfish, Frozen

### Snack Foods

### Software, Hardware Foodservice Systems

### Soups

- Soup, Canned
- Soup, Dry Mix
- Soup, Frozen/ Refrigerated

### Specialty

### Spices & Seasonings

### Supplies

- Food Storage Containers
- Smallwares
- Other

### Tabletop, Smallwares

- China
- Flatware
- Glassware
- Other

### Turkey

### Veal

### Vegetables – Canned, Dried, Frozen

- Vegetables, Canned
- Vegetables, Dried
- Vegetables, Frozen

### Warewashing Chemicals



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## Housekeeping

**Can Liners / Polyliners** (*Manufacturers only*)

**Direct sale/rental of Non-Medical Uniforms & Mats**

**Floor Care Equipment & Services**

**Housekeeping Products - Manufacturers only** (*Carpet Matting, cleaning pads, sponges, and brushes, large volume floor cleaner*)

**Laundry Products & Services**

**Paper & Janitorial Supply Distribution**

**Paper Towels and Tissue** (*Manufacturers only*)

**Pest Elimination**

**Reusable Textiles and Textile Services**

Cubicle Curtains

Hospital Apparel & Linens

Patient Gowns

Scrubs



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## Human Resources

**Advertising Services**

**Car Rental Services**

**Compliance & Ethics: Telephony & Web-based**

**Diversity Consulting Services**

**ID Cards**

**Marketing & Communications Services**

**Moving & Relocation Services**

**Promotional Items**

**Recruiting & Staffing Services**

- Allied Health Staffing
- Background Checks & Services
- Electronic Staffing Solutions
- Executive Recruiting
- I.T. Staffing
- Physician Staffing
- Traveler Staffing (*Nursing*)
- Vendor Management

**Satisfaction Survey Services** (*Physician & Patient Satisfaction Survey Services*)

**Service Awards**

**Travel Management** (*Agency – hotel, airline*)

**Yellow Pages Advertising**

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## Imaging

### Bone Densitometry

### Computed Radiography (CR), Accessories and Maintenance Agreements

### Contrast Agents

- Barium Products
- Cardiac Ultrasound Contrast Media
- Contrast Media
- Contrast Media Injector, Syringes and tubing
- MR Contrast Media

### Cytherapy

### Diagnostic Imaging

- Bone Densitometry Systems
- C-arms
- Cardiac Catheterization
- Cardiac Ultrasound
- Computed tomography (CT)
- CT Simulator
- Digital radiography
- General Radiography
- Magnetic resonance imaging (MRI)
- Mammography
- Nuclear medicine
- PET/PET-CT
- Portable radiography
- Radiography & fluoroscopy (R&F)
- Refurbished Equipment
- Stereotactic breast biopsy
- Urology imaging systems
- Vascular systems

### Diagnostic Ultrasound

- Hand Carried Ultrasound

### Film, Imagers & Processors

- Dry Imagers
- Dry Media & Products
- Screens and Cassettes

### Glassware/ X-ray tubes

### Mobile Diagnostic Imaging Services

- Cardiovascular
- CT
- Mammography
- MRI
- PET/CT
- Ultrasound



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## Imaging, Continued

### **Radiation Oncology Equipment**

- HDR Brachytherapy Systems
- Information Management Systems
- Linear accelerators
- R/F Simulators
- Radiation treatment planning (RTP)

### **Radiopharmaceuticals**

- Brachytherapy Seeds (*125, Pd 103*)
- FDG - Pet isotope

### **Service Contracts**

- Locum Tenums (*Radiologist*)
- Radiologist Reading Service



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## IT/Telecom

### **Ambulatory Electronic Medical Record (EMR)**

#### **Application Software**

- ABSTRACTING
- ACCOUNTS PAYABLE
- ADMINISTRATIVE
- ANATOMIC PATHOLOGY
- ANESTHESIOLOGY MANAGEMENT
- APPLICANT TRACKING
- BED MANAGEMENT/TRACKING
- BEHAVIORAL HEALTH
- BENCHMARKING/METRICS
- BENEFITS ADMINISTRATION
- BIRTH CERTIFICATE MANAGEMENT
- BLOOD BANK
- BLOOD EXPOSURE TRACKING
- BUDGETING AND FORECASTING
- BUSINESS OFFICE MANAGEMENT
- CALL TRACKING
- CAPITAL ASSET MANAGEMENT
- CARDIOLOGY
- CARDIOVASCULAR
- CASE MIX ANALYSIS
- CHART DEFICIENCY
- CHART TRACKING/LOCATOR
- CLAIMS MANAGEMENT
- CLINICAL
- CLINICAL DATA REPOSITORY
- CLINICAL DOCUMENTATION
- CONTRACT MANAGEMENT
- COST ACCOUNTING
- CREDIT/COLLECTIONS
- CRITICAL CARE BED SIDE
- DECISION SUPPORT
- DENTAL
- DICTATION
- DIETARY/FOOD SERVICES
- DOCUMENT IMAGING/MANAGEMENT
- DONOR MANAGEMENT
- DOSING
- E-MAIL
- EDUCATION
- ELECTRONIC CLAIMS
- ELECTRONIC MEDICAL RECORD
- ELECTRONIC REMITTANCE
- ELIGIBILITY VERIFICATION
- EMERGENCY ROOM
- ENCODER
- ENTERPRISE RESOURCE PLANNING
- EQUIPMENT TRACKING/MANAGEMENT
- EXECUTIVE INFO SYS
- FETAL MONITORING
- FLEXIBLE BUDGETING
- GENERAL LEDGER



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## IT/Telecom, Continued

HEALTH PLAN CLAIMS MANAGEMENT  
HELP DESK MANAGEMENT  
HOME HEALTH  
HOSPICE  
HUMAN RESOURCES  
INCIDENT MANAGEMENT  
INTENSIVE CARE  
INTERFACE ENGINE  
LABOR AND DELIVERY  
LABORATORY/PATHOLOGY  
LINEN SERVICE MANAGEMENT  
LOCK AND KEY MANAGEMENT  
MANAGED CARE CONTRACT MANAGEMENT  
MANAGED CARE REIMBURSEMENT  
MASTER PATIENT INDEX  
MATERIALS MANAGEMENT  
MED/SURG BED SIDE TERMINAL  
MEDICAL RECORDS  
MEDICAL RECORDS IMAGING  
MEDICARE BILLING  
NEO-NATAL INTENSIVE CARE  
NURSE ACQUITY  
NURSE CHART/CARE PLAN  
NURSE STAFFING/SCHEDULING  
NURSE TRIAGE  
OCCUPATIONAL HEALTH  
OPERATING ROOM MANAGEMENT  
ORDER ENTRY/RESULTS  
OUTCOMES AND QUALITY MANAGEMENT  
OUTPATIENT REGISTRATION  
OUTPATIENT SCHEDULING  
PATIENT BILLING  
PATIENT ISSUE TRACKING  
PATIENT REGISTRATION  
PATIENT SCHEDULING  
PAYROLL  
PHARMACY  
PHARMACY DISPENSING  
PHYSICIAN ACCESS  
PHYSICIAN CREDENTIALING  
PHYSICIAN PRACTICE MANAGEMENT  
PLANT MANAGEMENT  
PRODUCTIVITY MANAGEMENT  
PROFESSIONAL FEES BILLING  
QUALITY ASSURANCE  
QUALITY MEASUREMENT  
RADIATION/ONCOLOGY  
RADIOLOGY  
REFERENCE LAB BILLING  
REIMBURSEMENT  
REPORT WRITER  
REPORTING  
RESOURCE SCHEDULING



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## **IT/Telecom, Continued**

RESPIRATORY  
RISK MANAGEMENT  
SECURITY  
SLEEPLAB MANAGEMENT  
TELERADIOLOGY  
THERAPY MANAGEMENT  
TIME & ATTENDANCE  
TRANSCRIPTION  
UTILIZATION REVIEW  
VOICE RECOGNITION  
WORK ORDER MANAGEMENT  
OTHER

**Bar Coding Solutions**

**Biometric Security Solutions**

**Capital Asset Management**

**Cellular Voice and Data Services**

**Clinical Data Repository Solutions**

**Clinician Handheld Resources**

**Coding and Grouping Software**

**Cost Accounting Systems**

**Data Security Solutions**

**Data Storage & Associated Equipment**

**Decision Support Systems**

**Digital Transcription and Voice Products**

**Document Management Systems**

**Emergency Department Systems**

**Enterprise Resource Planning (ERP) Systems**

**Financial Software Applications**

**Healthcare I.T. Consulting Services**

**Information Technology Research Services**

**Interface Engines**

**Interpreter Services**

**Laboratory Systems**

**Long Distance Voice and Data Services**

**Medication Administration Systems**

**Mobile Computing Carts**

**Network & Infrastructure Security Solutions**

**Network Operating Systems**



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## **IT/Telecom, Continued**

- Networking Hardware & Software**
- Nurse Call Systems and Related Products**
- Operating Room Management Systems**
- Patient/Equipment Locating Solutions**
- Patient/Equipment Scheduling Systems**
- PBX Maintenance**
- PC Desktop Services**
- PC Hardware and Software Reseller**
- PC Manufacturer**
- Printer Cartridge Recycling**
- Printers, Copiers, Fax and Facilities Management**
- Radio Frequency Identification (RFID) Solutions**
- Remanufactured Printer Toner Cartridges**
- Revenue Cycle Improvement Services**
- Staff/Nurse Scheduling Systems**
- Storage Area Network (SAN) Components**
- Tablet/Palm Computing and Mobile Computing**
- Telecommunications Equipment**
- Telephony Equipment and Accessories**
- Transcription Services**
- Voice Recognition Solutions**
- Web Integration Tools and Services**
- Web Translation Systems**
- Web-based Education/CME systems**
- Wireless Networking Hardware & Components**
- Wiring/Cabling Consultants/Contractors**
- Workflow Management**

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## Nursing

### Airway Clearance Systems

### Anti-Embolism Stockings (see Vascular Compression Therapy below)

### Arterial Blood Gas Kits

### Auditory Products & Related Accessories (*newborn & adult hearing screening equipment & accessories*)

### Bathing, Patient

- Cleansing & Skin Care / Traditional
- Cleansing & Skin Care / Bag Based

### Bedside Procedure Trays

- Bone Marrow Biopsy Trays
- Lumbar Puncture Trays
- Specialty Procedure Needles
- Paracentesis Trays
- Pneumothorax Trays
- Tissue Biopsy Trays
- Thoracentesis Trays

### Blood Pressure Cuffs

### Catheters

- Suction (see Respiratory – Suction below)
- Urethral/External (see Urological below)

### Central Venous Access Products

- CVC
- PICCS, Midlines, Long-term CVC

### Cerebral & Somanetic Oximetry (Non-invasive)

### Chlorhexidine Skin Preps

### Contraceptive Products (*IUDs, condoms, diaphragms, jelly, foam*)

### Cribs, Bassinets, Enclosures, and Youth Beds

### Dermal Analgesics, Pediatric (topical ointments & sprays)

### Dialysis Products (PD & Hemo)

- Equipment
- Dialyzers, Filters & Disposables
- Catheters
- Fluids

### Disinfectants

- High Level Disinfectants (*chemical disinfection soaks*)
- Disinfectant Cleaners & Wipes (see Facilities/Housekeeping)

### Dopplers, Hand Held (fetal & vascular)

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## Nursing, Continued

### ECG Products

- EKG Electrodes, Cables, Thermal Tracing Paper & Leadwires
- EKG Monitoring and Diagnostic Electrodes
- Neonatal & Pediatric EKG Electrodes

### Enterstomal Therapy & Bowel Management

- Bowel Management
- Ostomy
- Urostomy

### Fetal Monitors, Tocos & Wires

### Gloves

- Exam Gloves
- Surgeon Gloves (see Surgical Services Line of Business)

### Hand Hygiene for Healthcare Workers

- Soaps
- Lotions
- Waterless Hand Rinses, Sprays & Foams

### Hot/Cold Disposable Packs

### ID Wristbands

- Blood Bank
- Imprinter
- Laser Printer
- Thermal Printer

### Infant Care Capital (*radiant warmers, transporters, incubators, phototherapy*)

### Infant Diapers (*wipes, diapers*)

### Infant Identification (non-id band)

### Infant & Adult RFID (See Radio Frequency Band Identification)

### Infection Control Products (*isolation gowns, isolation masks, personal protective attire, surgical masks*)

### I.V. Site Management

- Anti-Infection Disc Dressing
- Arterial Line Dressing Kit
- Central Line Barrier Kit
- Implanted Port Access Kits
- IV Start Kits
- PICC Line Dressing Kit

### I.V. Therapy Products

- Ambulatory Pumps -- infusion devices & sets
- Bag Based Drug Delivery
- Large Volume Pumps – infusion devices, pump sets, gravity sets
- Large & Small Volume Parenterals
- Pain Management Pumps (PCA) – infusion devices, pump sets
- Pharmaceutical Compounders
- Syringe Pumps – infusion devices, tubing & accessories

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## Nursing, Continued

**Instrument Decontamination** (See Surgical Services line of business)

**Intravenous fluids**

I.V., Nutritional and Irrigation fluids

**Labor & Delivery Supplies** (*fetal belts, C Section trays, OB delivery Packs, cord clamps, beanie caps, mesh panties, infant footprint identification*)

**Lasers, Aesthetic**

**Maternity**

Breast Pumps & Accessories (*breast feeding garments, bras, pumps, educational materials, travel kits, bottles*)

Breastmilk Banking Equipment & Accessories (*Tracking & Matching Equipment and Supplies*)

Obstetric Monitoring & Delivery Products (*data record management systems*)

Obstetrical IT Decision Support Systems (*quality improvement software*)

**Mattresses**

Replacement Mattress

Static Air Overlays

**Needles / Syringes**

**Standard Hypodermic**

**Safety Hypodermic Products**

**Specialty Procedure Needles (See Bedside Procedure Trays)**

**Negative Pressure Wound Therapy**

**Newborn**

Baby Products (*shampoo, diaper ointment, lotions, car seat*)

Neonatal Developmental Care Products (*disposable positioners, bumpers & donuts, tucks, slings, pacifier*)

Neonatal Specialty Products (*umbilical catheters and insertion trays, skin temperature probes*)

**OB Data Management Systems** (Medical record storage of labor progression)

**Orthopedic Soft Goods**

Cervical Extrication Products

Custom Braces

Specialty Prosthetics & Orthotics

Splints

**Ostomy Products**

**Patient Care Accessories**

Oral Care

Patient Bedside Products, Bedpans (*plastic & biodegradable*)

Personal Care Kits and Components (*admission kits, bulk toothbrushes, toothpaste, wash basins, bar soap*)

**Patient Lifts & Lateral Transfer Devices**

**Pediatric Heart Products & Accessories**

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## **Nursing, Continued**

### **Pediatric Medical Products – DME – For Hospital Use**

- Car seats
- High Chairs
- Wagons

### **Pediatric Orthotics & Prosthetics**

### **Personal Protective Attire**

- Caps
- Shoe covers
- Gowns
- Goggles & Shields
- Pediatric & Youth Disposable Garments
- Disposable Isolation Products

### **Physical Therapy** (See Continuum of Care line of business)

### **Pillows, Splint (post surgical)**

### **Post Mortem Bags** (*shrouds and related products*)

### **Prenatal & Fetal Diagnostic Products** (*Newborn testing equipment & supplies, Cervical Ripening Balloons, Postpartum Balloons, Transcervical Venography Sets, Nonobstetric Catheters*)

### **Pulse Oximeter Monitoring Products & Accessories**

- Monitors, traditional & wireless
- Neonatal & Pediatric Specialty Pulse Oximetry
- Sensors Adult
- Sensors Neonatal & Pediatric

### **Radio Frequency Band Identification (Infant & Adult)**

### **Respiratory Therapy Products (for distribution, see Support Services Line of Business)**

- Hand-Held Breath Actuated Nebulizers
- Oxygen Delivery Disposables
- Oxygen Delivery Products
- Peak Flow Meters & Incentive Spirometers
- Resuscitation Bags
- Suction Catheters
- Closed Ventilator Suction
- Suction Cannisters, Yankaurers & Tubing
- Resuscitators

### **Restraints & Fall Prevention Products**

### **Sharps Containers**

- Reusable Sharps Containers
- Service Sharps Disposal Containers (see Facilities Line of Business)

### **Simulation Training Products** (*mannequins, certifications BCLS, PALS*)

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## **Nursing, Continued**

### **Skin Care, Physician Directed Temperature Therapy Products**

- Invasive Coolant
- Surface Coolant

### **Therapeutic Cough Pillows**

#### **Thermometry**

- Thermometers, Single Use
- Oral, electric
- Temporal
- Tympanic

### **Toys / Crafts** (*coloring books, teddy bears, crafts, etc*)

### **Traditional Wound Care Products**

- Adhesive Skin Closures
- Transparent Dressings
- Tape
- Cohesive Bandages
- Bandages, Dressings, Gauze

### **Urodynamic & Bladder Scanning Devices**

#### **Urological**

- General Urological Products
- Neonatal & Pediatric Urologicals (See Newborn)
- Urethral / External Catheters & Trays
- Irrigation Trays

### **Vascular Access, Needles Safety**

- Huber
- Safety IV Catheters

### **Vascular Compression Therapy**

- Foot Pumps
- Anti-Embolism Stockings
- Pneumatic Compression Devices & Sleeves (SCD)

### **Ventilators** (see Support Services)

### **Vital Signs Monitors** (see Support Services- Physiological Monitoring)

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## Pharmacy

**Air Quality Testing & Certification Services**

**Alendronate Sodium**

**Automated IV Filling Devices**

**Ciprofloxacin IV Bags**

**Compounding Alcohols & Reagents**

**Compounding Raw Materials**

**Fractionated Blood Products**

**Generic Product**

**IV Cleanroom Supplies & Sterility Testing Supplies**

**Irinotecan HCL (Camptosar)**

**Medication Assistance**

**Medication & Supply Automation**

**Pharmacy Automation & Technology**

**Pharmacy Distribution**

Plasma Products

**Pharmacy Equipment/Supplies**

Pharmacy Bags

Pharmacy Vials

**Pharmacy Reverse Distribution**

**Pipercillin/Tazobactam**

**Primary Control Devices (IV Compounding Hoods)**

**Proprietary Product**

**Service Contracts** *(Includes but not limited to - repackaging; reverse distribution; inventory; hood certification/sterile compounding environmental monitoring; recruiting, waste management consulting)*

**Unit Dose Manual Pre-packing Supplies**

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## Support Services

### **Batteries & Battery Products**

**Beds** (*ICU, Med/Surg, L&D, Bariatrics, Enclosures*)

### **Bulk Oxygen and Cylinder Gases**

**Computer Graphic Supplies** (*toner, printer ribbons*)

### **Credentialing Services**

### **Dental Equipment & Supplies**

### **Disaster Recovery Services**

### **Equipment Leasing/Financing Services**

### **Equipment Liquidation**

**Forms and Related Products** (*Includes Document Services and Printing*)

### **Health Science Books & Reference Materials**

**Healthcare Technology Assessment Resources** (*ECRI; includes Product Recall Tracking Systems*)

### **High Frequency Oscillatory Ventilators**

### **Hyperbaric Chambers**

### **Inbound/Outbound Freight**

**Labels** (*General, anesthesia, radiology, pharmacy*)

**Material Handling Equipment** (*Pallet jacks, forklifts, shelving*)

**Med Surg Distribution** (*U.S. only*)

**Med Surg Distribution** (*Puerto Rico only*)

**Medical Gas Inspection** (*Includes Compliance Monitoring*)

**Neurological Equipment & Related Products** (*includes EEG, EMG and related neurological products*)

### **Office Supplies**

**Patient Charting Supplies & Equipment** (*Includes Wall desk units*)

### **Peak Use Rental Equipment**

### **Physiological Monitoring Equipment & Accessories**

#### **Polysomnography Equipment & Accessories**

- MRI- Compatible physiological Monitoring Equipment & Accessories
- Related Accessories (Telemetry, ICU, OR, Med/Surg, ED, transport)
- Vital Sign Monitors

### **Postage Meters & Mailing Equipment**

### **Pulmonary Functions & Metabolic Analyzers**

### **Purchasing Card Program**

### **Recovery Audit Services**

### **Research and Educational Consulting Programs**

### **Scope Repairs**

### **Specialty Distribution – Dental Equipment & Supplies**



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## **Support Services, continued**

- Specialty Distribution – Imaging**
- Specialty Distribution – Respiratory Therapy & Anesthesia Products**
- Specialty Distribution – Suture/Endomechanical**
- Stretchers/Patient Handling Equipment**
- Supplier Diversity Classification & Reporting**
- Support Services Outsourcing – Clinical Technology Services**
- Support Services Outsourcing – Facilities Operations**
- Surgical Instrument Service & Repair**
- Third Party Freight Management**
- Ventilators** (*Intensive Care, Mechanical, High Oscillatory*)
- Vital Sign Monitors**

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## Surgical Services

**Active Electrode Monitoring** (*Cord, Monitors, Electrodes*)

**Anesthesia Equipment, Accessories & Supplies**

**Arthroscopy Supplies & Products**

**Automated Endoscopic Reprocessors (AER)**

**Autotransfusion** (*Wound Drains*)

**Cardiac Surgery**

Epicardial Stabilizers

Occluders

Vein Harvesting

Valves (*annuloplasty rings, aortic, mitral, percutaneous replacement*)

**Disposable Anesthesia Products** (*breathing circuits, face masks, filters, gas sampling lines*)

**Drainage – Chest** (*catheters, dry and wet suction*)

**ENT Products**

Disposable Supplies

Implants

Specialty Instrumentation

**Electrosurgical** (*generators, electrode cautery tips, pencils and grounding pads*)

**Endomechanical** (*trocars, internal, laparoscopic and skin staplers, ligation, gastric banding, laparoscopic disposable instruments, endo-suture, endo-procedure kits, hand access ports*)

**Endoscopy** (*biopsy forceps, stents, instruments, flex scopes, video cameras*)

**Grafts – Vascular** (*straight, bifurcated, patches, endovascular stents*)

**Image Guided Surgical Systems**

**Incontinence Therapy (surgical)**

**Instrument Containers**

**Instrument Detection Systems**

**Instruments – Reposable Surgical Instruments** (*trocars, laparoscopic instruments, laparoscopic clip appliers*)

**Intravenous – Implantable / Infusion Ports** (*ports, catheters, safety needles*)

**Laparoscopic Suction Irrigation Products**

**Laser & Light Based Systems**

**Liquid Waste Management**

**Masks – Surgical & Isolation** (*includes respirators*)

**Maxillofacial – Implants** (*plating systems and supplies*)

**Neurosurgical Products** (*disposable supplies, aneurysm clips, coils, shunts, specialty instrumentation, implants*)

**Ophthalmic Products** (*IOLs, phacoemulsifiers, disposable cassettes and tubing, viscoelastics, instruments, custom eye packs*)

**OR Accessories** (*instrument protection products, vessel loops, positioning products, needle counters, bag decanters, light handle covers, anti-fog, skin markers, medication labels*)

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## Surgical Services, Continued

**OR Basin, Suture Removal & Laceration Trays**

**OR Integration**

**OR Lights & Booms**

**OR Safety** (*time-out kits, safe zone mats, etc*)

**OR Tables**

**OR Towels, Lap Sponges, Specialty Sponges**

**Orthopedic – Bone Cement & Related Products** (*bone cement, disposable supplies, lavage*)

**Orthopedic – Casting & Splinting** (*plaster and synthetic, padding, stockinette*)

**Orthopedic – Helmets**

**Orthopedic – Implants**

Trauma

Total Joint

**Orthopedic – Orthobiologics**

**Orthopedic – Power Tools** (*handpieces, disposable supplies, batteries, consoles*)

**Orthopedics – Arthroscopy Supplies** (*instrumentation, fluid management, resection, fixation/repair, video, cameras, scopes*)

**Packs & Gowns**

Disposable Patient Plastic Drapes

Sterile Drapes, Packs and Gowns

Non-Sterile Drapes, Packs and Gowns

Custom Procedure Trays

**Pain Management Systems** (*local anesthesia pain management, catheters, reservoirs*)

**Patient Prep**

Bulk Patient Prep Anti-Microbials

One Step Patient Preps

Prep Trays

Surgical Clippers and Disposable Blades

**Patient Transfer Lateral Transfer Mattress** (*flat surface to flat surface transfer*)

**Patient Warming Products** (*forced air warming blankets and fluid warming*)

**Perfusion Products** (*Heart/lung machines, CPS, arterial pressure monitors, blood parameter monitoring systems, cannulae/catheters (adult/pediatric), centrifugal systems, cooling/heating devices, oxygenation systems, temperature probes, blood cardioplegia delivery systems, cannulae (adult/pediatric), cardiotomy reservoirs, hemostasis management kits, heparin mgt., accessories, blood mgt., venous reservoirs, perfusion custom kits.*)

**Positioning Products** (see OR Accessories)

**Room Turnover Products**

**Reusable Laparoscopic Surgical Instrument Products**

**Smoke Evacuation Systems and Related Accessories**

**Spinal Implants & Related Products** (*implants, instruments*)



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## Surgical Services, continued

### Sterilizers

- Steam
- EtO
- Plasma Gas

### Sterile Reprocessing Service

### Surgeon Gloves

### Surgical Blades *(disposable scalpels, safety and specialty)*

### Surgical Endoscopy *(video, camera, scopes)*

### Surgical Headlights

### Surgical Mesh *(flat sheet, plugs, patches)*

### Surgical Staff Hand Preps *(surgical hand preps, waterless/brushless)*

### Temperature Monitoring *(skin, esophageal, tympanic, foley temp probe, cables)*

### Tissue Tracker

### Topical Wound Sealant

### Tourniquet Systems

### Urology

- Pediatric Catheters & Stents
- Catheters, Stents, Stone Removal

### Washer & Decontamination Equipment